

## MoMoKash

THÈME

Innovative digital platforms, driving for financial inclusion.



### The MoMoKash opportunity

- MoMoKash is a digital lending service that allows any MoMo account holder, if eligible, to apply to the platform and instantly benefit from a loan of money deposited in their MoMo account.
- Eligibility conditions:
  - Be at least 21 years old
  - Have a score greater than or equal to 500 FCFA
  - Have an active MoMo account for at least 06 months
- Predictive scoring model



#### **Key Features and Benefits of the MoMoKash Platform**

1 Easy Application
Borrowers can apply for a loan qu

Borrowers can apply for a loan quickly and easily through their phone.

3 Direct Deposit

The loan funds are deposited directly into the borrower's Mobile Money account.

2 Quick Decision

The lending process is automated, allowing for quick approval decisions.

Flexible Repayment

Borrowers can repay their loan in flexible installments via Mobile Money.

#### Example use case

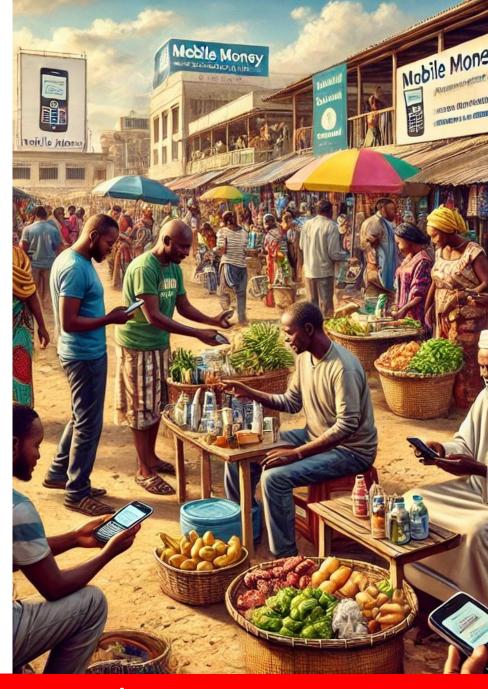
MoMoKash, Financial Inclusion Tool

Dial \*126# then option 6 (Ready)

Subscription to MoMoKash

Loan application

Receipt of the requested amount in their MoMo account



#### Controlling the risk of default

- Predictive scoring model based on Artificial Intelligence
- Follow-up and support of the customer throughout the loan cycle (Call center, Notifications)
- Maturity collection mechanisms (Auto-debit, pre-judicial, recovery on other SIMs)
- Regulation fund of 5% of revenues to be provisioned in the event of default





#### Some statistics about MoMoKash since its official launch in May 2023



Number of subscriptions

Over 1,500,000 subscribers



**Daily Demand** 

More than 250 million FCFA



Volume of loans granted

More than 20 billion CFA francs



Average default at 120 days late

Between 3 and 4%

#### **Financial Institution Workflow**



- Administrative documentation
- Signing the contract
- Formation

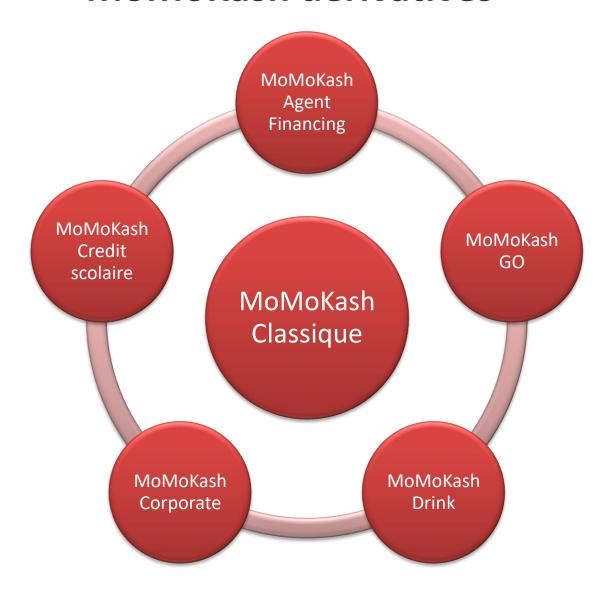
#### Investment

- Creation of the OVA account at MMC
- Provision of funds to be lent

#### **Activity Tracking**

- Dashboard de monitoring
- Reporting

#### **MoMoKash derivatives**



# Thank you for your attention